

## We're Not Alone

Story as told by Mom



Beautiful Mikey, 4-year-old oncology patient

A couple of days after Mikey's 4th birthday, we learned of his diagnosis. When you are told your son has neuroblastoma, it changes your life dramatically overnight. It's been hard, feeling alone at the hospital. Our social worker connected us to There With Care, and that was so helpful. When I open the packages delivered from There With Care, I know that each one is made for me with care and the handwritten cards make me feel less alone. These cards show us the love, time and care coming from the community, and I show these to Mikey so he knows that people are thinking of him.

Our care coordinator arranged for a delivery of things like toothpaste, food, and diapers for my children that has helped me make ends meet, and gas cards that help me get Mikey to and from his medical appointments. The regular calls I receive from There With Care also make me feel like I can do this because I have people there for me. There are people out there who care, and it makes a real difference for us.

## Profile of Who We Serve

### Diagnoses

- 38% NICU
- 20% Pediatric Oncology
- 14% PICU
- 12% Cardiovascular
- 9% Transplant
- 3% NICU/Cardiopulmonary
- 2% Nephrology
- 1% Hematology
- 1% Other

### Referring Organizations

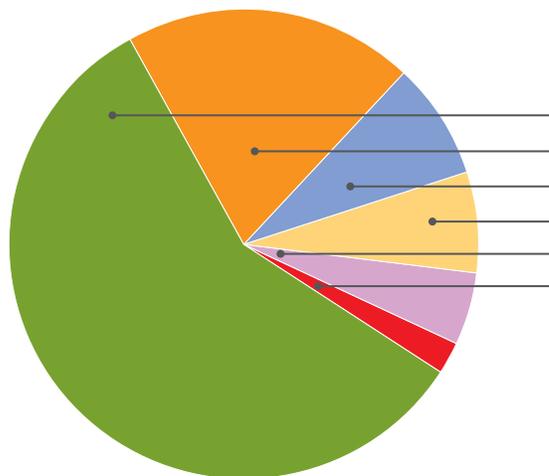
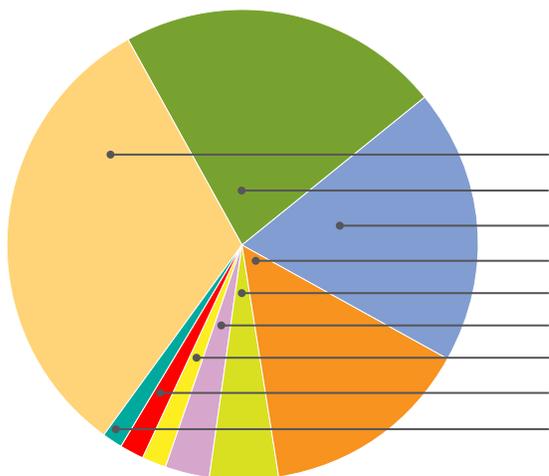
100% of families come to There With Care through social worker referrals based on need or lack of community.

- 73% Lucile Packard Children's Hospital Stanford
- 27% UCSF Benioff Children's Hospital San Francisco

### Diversity of Families Served

- 58% Hispanic
- 20% Caucasian
- 8% Other
- 7% African American
- 5% Asian
- 2% Native American Indian

- 27% Families with a single parent household
- 67% Children referred who were two years of age and under



Figures based on 2019 fiscal year.



Sweet Jimmy, pediatric oncology patient

# Your Direct Impact

- 93%** Families we serve who live in financial distress
- \$2,240** Average cost to serve a family through a crisis
- 508** Families supported in 2019, from 21 states and two countries
- 540** Families we anticipate supporting in 2020
- 76 Days** Average length a family receives support from There With Care
- 2,330** Total families served to date

*Figures based on 2019 fiscal year.*



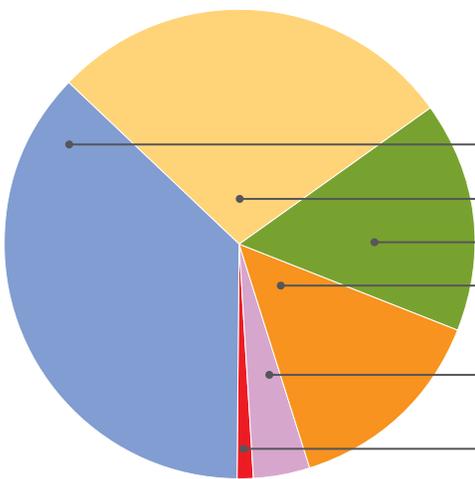
## Community Support

- \$1,205,039** Total value of all in-kind items
- 51,285** Total of volunteer hours
- \$1,360,681** Total value of volunteer hours

*Figures based on 2012 through 2019.*

**Thank you to our incredible community of volunteers and donors. During this especially challenging time, now more than ever, we thank you for being a part of our There With Care community.**

# 2019 Fiscal Health



## Sources of Income

- 37% Individual Support \$450,579
- 28% Foundations and Grants \$345,100
- 16% Events and Fundraising \$197,689
- 14% Program Goods and Services In-Kind \$166,169
- 4% Corporate and Community Support \$51,983
- 1% Other Revenue \$2,890

**Total \$1,214,411**



Honored with a **GuideStar Bronze Seal of Transparency**, There With Care gives funding priority to programs that serve families.

- 77% Programs** \$1,214,411
- 16% Fundraising** \$183,021
- 7% Administrative** \$84,169

## Assets

Total Current Assets	\$1,234,233
Other Current Assets	\$91,915
Fixed Assets	\$19,413
<b>Total:</b>	<b>\$1,345,561</b>

## Liabilities and Equity

Unrestricted	\$1,256,472
Restricted – Donor Designated	\$18,569
Net Income	\$70,520
<b>Total:</b>	<b>\$1,345,561</b>

*Figures based on 2019 fiscal year.*